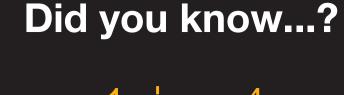
Graduate Talent for the Future of Work





77% of HR professionals believe

their graduate employees lack the people skills necessary to protect the future of their organisation1

1 in 4 graduates plans to leave

their first employer within a year²

77% of employers seeking candidates with soft skills

and consider such qualities more crucial than hard skills3

Graduate Challenges There is intense competition for graduate jobs in the marketplace, which is creating more pressure for

IBM Understands

both graduates and employers. IBM understands the challenges that face graduate recruiters are numerous and complex. Employers must:



fairness and equality.



cost-efficiently.



the future of the workplace.



alignment of values and expectations.



that builds and differentiates the employer's brand. IBM Understands the



loyalty among candidates.

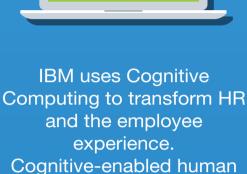
Future of the Workplace Global connectivity, smart machines, and new media are just some of the drivers reshaping how we think

about work, what constitutes work, and the skills needed to be productive contributors in the future.



understand critical competencies that predict business outcomes for today but also for the next 5 years as jobs and responsibilities evolve. Top 10 skills required

Future of Work



resources offers the benefits of predictive candidate selection and a personalised hiring, onboarding and learning experience. Interpersonal Skills/Teamwork



people for the role and

organisation.

It is clear that millennials will be a powerful generation of workers. Those with the right skills will be in high demand.

for Graduates for the

workplace has been invaluable for our customers.

predictive of an individual's potential

within workplace environment.

Improve efficiency of

reduce time-to-hire

retention and

engagement

your hiring process and



ability to predict job performance.

IBM Graduate Solutions includes our vast library of off the shelf predictive assessments, plus customized assessments developed by our highly skilled Talent Consultants. With IBM, organisations can develop and implement "Best in Class" selection processes that meet their specific requirements. Further, IBM helps organizations demonstrate ROI through Predictive Analytics powered by cognitive computing.

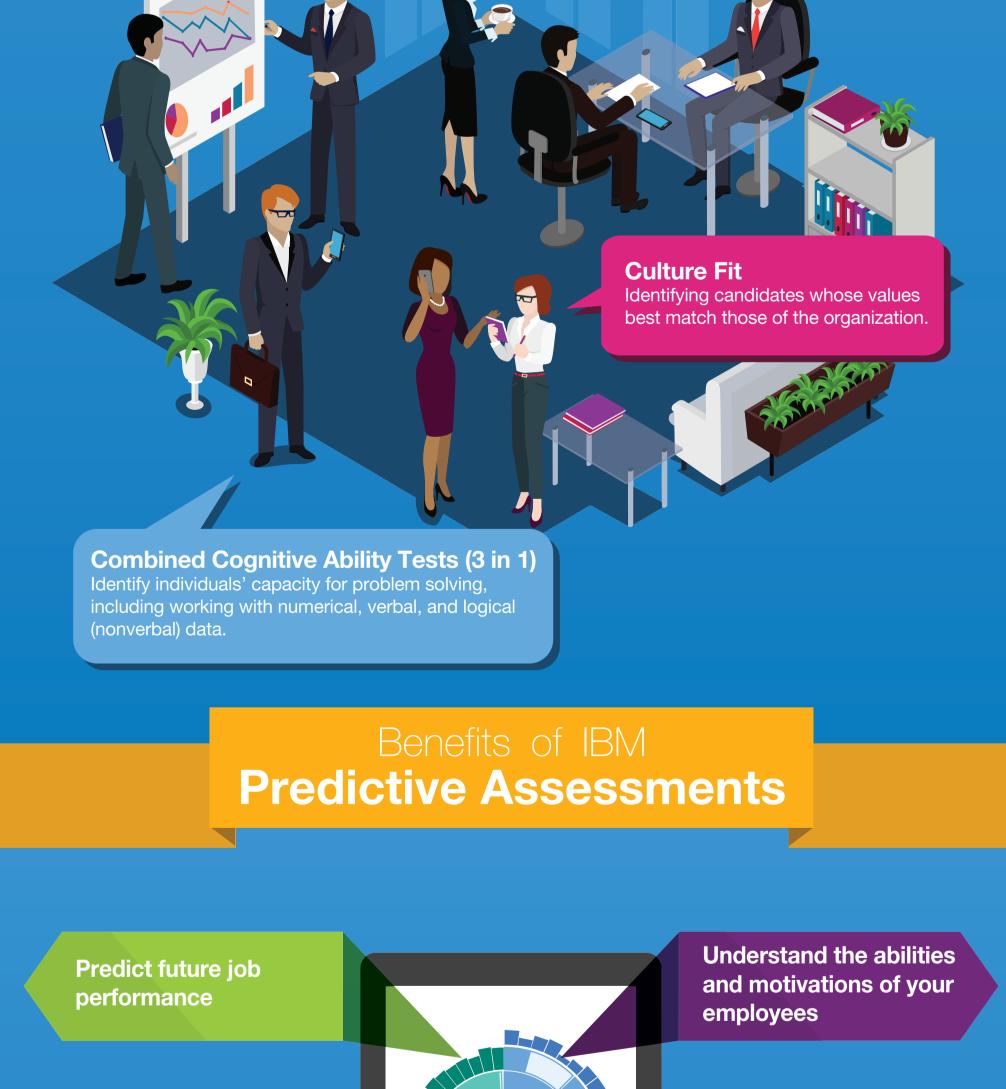
Assessments to Consider for your 'Best in Class' Graduate Programme:

IBM understands that graduates are critical for organisations, both as customers and as future leaders.

Our global experience in helping Graduate employers hire and retain top talent for the future of the

Graduate Selection

Bespoke Selectors High Potential Assessment Combine predictive personality traits with position appropriate Situational Measures key personality dimensions Judgment items and Reasoning and cognitive reasoning that is



Increase employee **Identify your** organization's future leaders



and productive from day 1, retain top talent"

"Globally measured against corporate values enabled the organisation to find graduates who were likely to be engaged

- Financial



- Healthcare

Develop and nurture

your organization's

talent

"Hiring based on ability tests and behavioural competencies enabled the company to find graduates who are teamoriented stronger performers in a more integrated business"

Attract and retain top talent with IBM's Graduate Solutions

Contact us today

1. Talent Culture, 2015. Hiring Graduates: The Challenges. [Online] Available at: www.talentculture.com/career-strategy/hiring-graduates-the-challenges/

2. Recruiter, 2014. Employers face challenges retaining graduate recruits. [Online] Available at: www.recruiter.co.uk/news/2014/08/employers-face-challenges-retaining-graduate-recruits/

3. Entrepreneur, 2014. The 10 Unique Soft Skills Employers Desire in New Hires [Online] Available at: www.entrepreneur.com/article/234864